



KENYA REINSURANCE
CORPORATION LIMITED

CAREER OPPORTUNITIES

Kenya Reinsurance Corporation Limited (Kenya Re) is a leading reinsurer and is listed at the Nairobi Securities Exchange (NSE). It is ISO 9001:2015 Certified and ISO 27001:2013 Certified. It is also rated B by A.M Best and AA+ by the Global Credit Rating Company (GCR). Kenya Re now seeks to recruit and fill the following position for its Head Office in Nairobi, Kenya: -

1.0 MANAGER INTERNATIONAL BUSINESS - GRADE (KRC 4C)

REF NO: KRC/HR/2025/001

Reports to: General Manager Reinsurance

Job Purpose.

This job role is responsible for managing the international business division of the company.

Primary Responsibilities

Duties and responsibilities at this level will entail: -

1. Develop and manage treaty reinsurance programs, ensuring profitability and alignment with company objectives.
2. Underwrite and manage facultative reinsurance risks in line with Kenya Re's risk appetite and capacity.

3. Negotiate treaty and facultative terms, pricing, and coverage with international cedants, brokers, and reinsurers.
4. Analyze and monitor the performance of treaty and facultative portfolios, recommending improvements where needed.
5. Build and maintain strong relationships with international clients, brokers, and reinsurers to drive business growth.
6. Identify and pursue new international reinsurance opportunities to expand Kenya Re's market presence.
7. Represent Kenya Re at international forums to enhance visibility and strengthen client relationships.
8. Ensure compliance with regulatory requirements, risk management policies, and industry best practices.
9. Prepare and present reports on international business performance and market trends to senior management.
10. Provide leadership, mentorship, and technical guidance to the international business team, fostering professional growth.

Academic Qualifications

- (i) Bachelor's degree in a Business-related field or its equivalent from a recognized institution.
- (ii) Master's degree in any field or equivalent from a recognized institution will be an added advantage.

Professional Qualifications

- i. Diploma in Insurance (AIK), (ACII)
- ii. Professional Membership with the Association of Insurance Institute of Kenya (AIK) or (ACII)
- iii. Fulfilled the requirements of Chapter six of the constitution.

Experience

At least ten (10) years relevant work experience

Other Requirements

- i. Possess excellent interpersonal and communication skills.
- ii. Excellent planning organizing, problem solving and ability to work under pressure to meet deadlines.
- iii. Strong analytical and critical thinking skills.
- iv. Team player with excellent analytical and presentation skills.
- v. Knowledge of auditing concepts and principles.

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Applicants should indicate on the CV their current/last salary and whether they are persons living with disability. They should post or email as attachments their CV and cover letter quoting the relevant Job Ref No. outlining how they meet requirements for the position to: -

**The Human Resource Manager
Kenya Reinsurance Corporation Limited
P. O Box 30271, 00100 GPO NAIROBI
E-mail: hr@kenyare.co.ke Closing Date: 17th February 2025**



Kenya Re is ISO
9001:2015 and ISO
27001:2013 Certified



