



## KENYA REINSURANCE CORPORATION LIMITED

*"Strength and Wisdom Beyond Borders"*

### REGIONAL MANAGER/PRINCIPAL OFFICER, COTE D'IVOIRE

**REF NO: KRC/HR/2021/08**

Kenya Reinsurance Corporation Limited (Kenya Re) is a leading reinsurer and is listed at the Nairobi Securities Exchange (NSE). It is ISO 9001:2015 Certified and is rated B by A.M Best and AA by the Global Credit Rating Company (GCR). Kenya Re now seeks to recruit and fill the position of Regional Manager/ Principal Officer for its regional office in Abidjan, Cote d'Ivoire.

#### The Position

The selected candidate will be the principal officer of the regional office, required to offer services that will enable the Corporation to grow its market share and presence in the CIMA region.

#### PRIMARY RESPONSIBILITIES

Candidate will also be required to be accountable for, but not limited to the following key areas:

- Ensuring that all legal and statutory regulatory requirements are complied with;
- Developing business strategies and operational budgets for growth and profitability.
- Managing reinsurance business in the region and providing technical support and advice on strategic direction to management and the Board of Directors.
- Development of strategic marketing plans in line with the Corporation's mandate and Board expectations.
- Sourcing for facultative and treaty reinsurance to support the Corporation's growth marketing strategies.
- Preparation and management of marketing activities and budgets for the markets in the region.
- Planning and developing staff in the regional office.
- Managing the office for optimal operational performance.
- Providing management and the Board with information on operational aspects of the office.
- Liaising with the General Manager (in charge of Reinsurance Operations), to ensure a participatory approach to the management of the reinsurance business to effectively satisfy the needs of the Corporation's clients and the business mandate.
- Management of statistical and actuarial information and market intelligence reports.
- Dealing with all aspects of allocated markets including but not limited to premiums, claims, call-calls, commutations, recoveries and debt collection processes.
- Any other duties that may arise from time to time relating to the Corporation's activities.

#### PERSON SPECIFICATIONS:

- Applicants should be holders of a Bachelor's degree in Business, Insurance, Marketing, or related fields. The person(s) should be a holder of an MBA or a Masters in a related field of expertise. They should be holders of an Advanced Diploma in Insurance or its equivalent and hold membership in recognized insurance professional bodies.
- Applicants should be fluent in both spoken and written French and English languages.
- They should have 12 years of relevant experience in reinsurance / insurance, eight of which should have been at senior management level gained in a reputable organization.

#### Skill

- The right candidate for this position must have the ability to think strategically and to design long and short term plans in addition to being a visionary leader. They must have proven intellectual leadership in managing people and financial resources and must have established a reputation for outsourcing performance.

#### Other key skills include

- Excellent interpersonal, management, and communication skills.
- Excellent organization skills and highly confidential.
- Team player with impeccable integrity.
- Computer literacy and familiarity with standard office computer applications.
- Ability to work under pressure and meet deadlines.

**Kenya Re is an equal opportunity employer and does not discriminate on the grounds of gender, colour, race, religion, natural origin, age or physical disability. An appropriate remuneration package will be offered to successful candidates.**

**Applicants should indicate on the CV their current/last salary and whether they are persons living with disability. They should post or email as attachments their CV and cover letter quoting the relevant Job Ref No., outlining how they meet requirements for the position to:**

**The Human Resource Manager  
Kenya Reinsurance Corporation Limited  
P. O Box 30271, 00100 GPO  
NAIROBI  
E-mail: [hr@kenyare.co.ke](mailto:hr@kenyare.co.ke)**

**Closing Date: 11<sup>th</sup> August 2021 midnight**

